

DAYONE+ DEAL

Standing up a newly independent professional services business.

A specialist team separating from a larger accounting network into its own Microsoft 365, identity, licensing, security, voice and connectivity stack.

CORPORATE CARVE-OUT AND IT STAND-UP / PROFESSIONAL SERVICES / SOUTH AFRICA

AT A GLANCE

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Workstreams: governance, IT separation, licensing and managed services

TSA-ready

Risk and compliance pack driving explicit parent-firm commitments

Baseline

MFA, Conditional Access, Intune, Defender, BitLocker and DLP scoped from day one

A specialist team separating from a larger accounting network into its own Microsoft 365, identity, licensing, security, voice and connectivity stack, with a TSA built on facts rather than assumptions.

THE CHALLENGE

A specialist team was separating from a larger accounting network. They needed their own Microsoft 365, identity, licensing, security, voice and connectivity stack. The engagement moved from carve-out advisory into a formal stand-up scope, and the TSA needed to be framed on confirmed services, data, access, ownership and timelines from the parent firm.

OUR APPROACH

- 01 Four parallel workstreams: governance, IT separation, licensing and managed services.
- 02 A risk and compliance pack drove explicit written parent-firm commitments before cutover.
- 03 Security baseline was scoped from day one, not retrofitted after the deal closed.
- 04 The stand-up landed directly onto a managed operating model, not into a support gap.

WHAT WE DELIVERED

- Independent Microsoft 365 tenant with Entra ID, MFA and Conditional Access.
- Intune, Defender for Endpoint, BitLocker and DLP baseline from day one.
- Licensing separation, voice and connectivity stand-up.
- Managed services on-ramp so the new firm never operated without a support function.

“We were never left to interpret what the parent firm would provide. The TSA was built on facts, not assumptions.”

MANAGING DIRECTOR, NEWLY INDEPENDENT PROFESSIONAL SERVICES FIRM

WHAT WE TOOK FROM IT

- 01 TSAs built on assumptions produce disputes. TSAs built on facts produce cutovers.
 - 02 Security baselines cost less on day one than they do on day ninety.
 - 03 A stand-up without a managed operating model on the other side is a project, not a business.
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ABOUT NUMATA

Numata is a business technology services and solutions provider for small and mid-sized enterprises. We align technology to business outcomes across IT strategy, cyber, data, operations, modern work and AI, delivered through NumataOne™, our strategy enablement framework.

Speak to the team: numata.co/contact